

2024 ANFP Skilled Nursing Facility Benchmarking Program

Key Sponsor:



Supporting Sponsor:



The data in this report represents results based on the entire data set with no filters applied.

The report displays the 25th, Median/50th, and 75th Percentiles.

The report also displays details on the number of facilities reporting data for each question.

Private and Confidential	ANFP SNF Salary Sur	
	All Re	
	25th Percentile	50th Percentile
Annual Salary Data by Position		
Foodservice Director	\$52,000	\$61,000
Dietary Aide	\$27,040	\$29,120
Foodservice Worker	\$27,040	\$30,160
Dishwasher	\$27,040	\$31,200
Lead Cook/Chef	\$31,200	\$35,360
Line/Prep Cook	\$29,120	\$33,280
Profile		
Facility Demographics		
Number of Facility Residents	50	75
Dietary Staff		
Dietary Staff		
Full-time Dietary Staff	5	8
Part-time Dietary Staff	3	5
Total Dietary Staff (Headcount)	9	12
Dietary Staff Turnover		
Staff Turnover Rate	16.67%	33.33%
Staffing Summary		
Total Dietary Labor Hours Daily	40	57
Dietary FTE's	5	7
Total Dietary Labor Hours Daily Per Resident	0.62	0.83
Total Dietary Labor Hours Per Meal	0.23	0.29
Business Operations		
Business Operations		
Number of Vendors Used in Foodservice Operations	2	3
Dietary Costs		
Food Cost Per Resident Per Day - ACTUAL	\$6.50	\$7.50
Supplement Cost Per Resident Per Day - ACTUAL	\$0.30	\$0.75
Non-Food/Supplies Cost Per Resident Per Day - ACTUAL	\$0.52	\$1.21
Annual Food Cost	\$138,242	\$204,400
Annual Supplement Cost	\$7,353	\$19,657
Annual Non-Food/Supplies Cost	\$13,688	\$31,969

Foodservice Director Position in the Facility		
Director Level (of multiple facilities)		6%
Director Level (of one facility)		64%
Manager Level		25%
Supervisor		6%
Other		0%
Employees Supervised by Foodservice Director Position		
None		0%
1-5		5%
6-10		28%
11-15		30%
16-20		15%
21-30		8%
31-50		9%
51-100		3%
Over 100		2%
Foodservice Director's Highest Level of Education		
High School Diploma		4%
Dietary Manager Training Program		65%
Associate's Degree		21%
Bachelor's Degree		6%
Master's Degree		2%
Other		2%
Foodservice Director's Professional Experience		
0-5 Years		8%
6-10 Years		8%
11-15 Years		8%
16-20 Years		17%
21-25 Years		15%
26-30 Years		15%
Over 30 Years		29%
Projected Change in Foodservice Staff within Next Two Years		
Increase		29%
Decrease		4%
Stay the Same		66%

Summary - All Regions		ANFP SNF Salary Summary - Region 1		
Regions		CT, MA, ME, NH, RI, VT		
75th Percentile	# of Responses	25th Percentile	50th Percentile	75th Percentile
\$68,640	149	-	-	-
\$33,280	150	-	-	-
\$33,706	95	-	-	-
\$33,654	99	-	-	-
\$39,754	142	-	-	-
\$38,558	110	-	-	-
115	168	-	-	-
12	161	-	-	-
9	145	-	-	-
19	161	-	-	-
63.64%	161	-	-	-
97	142	-	-	-
12	142	-	-	-
1.15	142	-	-	-
0.44	142	-	-	-
5	143	-	-	-
\$9.48	127	-	-	-
\$2.00	122	-	-	-
\$3.00	122	-	-	-
\$302,722	127	-	-	-
\$76,992	122	-	-	-
\$99,919	122	-	-	-

ANFP SNF Salary Summary - Region 2				
NJ, NY, PR, USVI				
# of Responses	25th Percentile	50th Percentile	75th Percentile	# of Responses
	\$72,000	\$78,000	\$86,000	9
	\$31,668	\$32,874	\$36,400	8
	\$32,308	\$34,320	\$35,901	8
	\$31,824	\$35,360	\$36,400	9
	\$36,920	\$43,212	\$48,620	8
	\$33,280	\$37,440	\$40,560	9
	100	140	154	9
	9	14	14	9
	5	11	17	9
	16	22	31	9
	16.00%	39.58%	90.91%	9
	66	92	114	9
	8	12	14	9
	0.63	0.65	1.07	9
	0.21	0.22	0.30	9
	4	5	7	9
	\$6.78	\$7.67	\$8.00	9
	\$0.11	\$0.37	\$1.07	8
	\$0.55	\$0.94	\$3.75	8
	\$224,840	\$363,781	\$408,800	9
	\$5,634	\$21,236	\$32,579	8
	\$24,267	\$52,595	\$136,875	8

ANFP SNF Salary Summary - Region 3					A
DC, DE, MD, PA, VA, WV					
25th Percentile	50th Percentile	75th Percentile	# of Responses	25th Percentile	
\$56,225	\$63,343	\$70,750	16	\$52,296	
\$27,300	\$29,120	\$32,760	18	\$24,960	
\$29,120	\$30,680	\$31,699	14	\$26,000	
\$28,080	\$31,200	\$33,405	13	\$25,740	
\$31,200	\$37,440	\$39,520	17	\$29,640	
\$31,200	\$36,400	\$37,565	13	\$28,080	
64	105	135	18	67	
7	10	12	18	7	
5	8	12	16	2	
11	15	23	18	9	
12.71%	23.76%	56.75%	18	18.99%	
40	80	162	17	48	
5	10	20	17	6	
0.56	1.07	1.48	17	0.54	
0.24	0.34	0.59	17	0.21	
3	5	6	14	2	
\$6.50	\$7.40	\$11.10	13	\$6.93	
\$0.25	\$0.79	\$2.12	12	\$0.44	
\$1.00	\$1.87	\$3.06	12	\$0.61	
\$186,369	\$236,684	\$301,125	13	\$202,855	
\$9,923	\$18,944	\$91,213	12	\$17,794	
\$29,529	\$51,830	\$124,502	12	\$18,251	

ANFP Facility Benchmarking Annual Salary Report by

ANFP SNF Salary Summary - Region 4			ANFP SNF Salary Summary - Region 5	
AL, FL, GA, KY, MS, NC, SC, TN			IL, IN, MI, MN, MO, WI	
50th Percentile	75th Percentile	# of Responses	25th Percentile	50th Percentile
\$60,010	\$64,610	28	\$51,000	\$60,000
\$27,040	\$31,200	29	\$27,040	\$30,805
\$28,080	\$31,200	16	\$27,040	\$29,120
\$28,080	\$31,200	16	\$27,040	\$29,120
\$31,200	\$35,360	27	\$33,280	\$35,360
\$31,200	\$34,320	19	\$31,200	\$34,320
100	145	33	48	65
9	12	30	4	6
4	5	25	4	6
13	18	30	9	13
33.33%	65.08%	30	14.29%	34.95%
62	72	25	42	56
8	9	25	5	7
0.66	0.88	25	0.68	0.93
0.27	0.51	25	0.23	0.28
4	5	26	2	3
\$7.40	\$8.56	22	\$6.35	\$7.50
\$0.90	\$2.00	22	\$0.30	\$0.75
\$0.80	\$2.83	22	\$0.50	\$1.00
\$294,327	\$381,052	22	\$137,824	\$188,614
\$34,401	\$86,605	22	\$7,820	\$22,448
\$36,684	\$105,654	22	\$11,123	\$27,740

by Position

Summary - Region 5		ANFP SNF Salary Summary - Region 6		
IN, OH, WI		AR, LA, NM, OK, TX		
75th Percentile	# of Responses	25th Percentile	50th Percentile	75th Percentile
\$65,000	45	\$40,505	\$41,000	\$55,600
\$31,845	45	-	-	-
\$31,507	20	-	-	-
\$31,387	26	-	-	-
\$37,918	41	\$24,960	\$28,080	\$29,120
\$37,565	31	-	-	-
90	51	76	88	104
10	48	7	8	11
11	45	-	-	-
20	48	8	10	11
60.38%	48	25.89%	46.10%	94.48%
102	43	-	-	-
13	43	-	-	-
1.21	43	-	-	-
0.39	43	-	-	-
4	42	2	2	3
\$8.90	37	\$5.00	\$6.83	\$8.50
\$2.00	35	\$1.00	\$2.00	\$4.00
\$3.63	35	-	-	-
\$238,163	37	\$176,999	\$195,275	\$248,200
\$54,750	35	\$29,200	\$32,850	\$156,220
\$83,038	35	-	-	-

ANFP SNF Salary Summary - Region 7				
IA, KS, MO, NE				
# of Responses	25th Percentile	50th Percentile	75th Percentile	# of Responses
5	\$46,500	\$53,000	\$62,200	19
	\$24,960	\$28,080	\$29,120	21
	\$24,960	\$29,120	\$31,200	13
	\$23,920	\$29,120	\$29,120	11
5	\$31,200	\$33,280	\$35,360	19
	\$27,040	\$29,120	\$33,280	15
7	34	41	69	23
6	4	6	10	22
	3	6	8	22
6	10	12	16	22
6	23.30%	36.93%	68.23%	22
	34	45	62	22
	4	6	8	22
	0.73	0.92	1.16	22
	0.23	0.30	0.42	22
5	1	2	2	22
5	\$6.80	\$8.25	\$10.00	21
5	\$0.08	\$0.45	\$1.64	21
	\$0.40	\$1.50	\$5.00	21
5	\$99,645	\$150,563	\$219,000	21
5	\$1,278	\$7,300	\$92,783	21
	\$6,880	\$19,382	\$109,500	21

ANFP SNF Salary Summary - Region 8					A
CO, MT, ND, SD, UT, WY					
25th Percentile	50th Percentile	75th Percentile	# of Responses	25th Percentile	
\$44,250	\$51,500	\$66,250	6	\$68,350	
\$29,120	\$31,200	\$33,280	5	\$33,540	
-	-	-		\$35,360	
-	-	-		\$36,244	
\$37,440	\$39,520	\$45,760	5	\$41,600	
-	-	-		\$39,000	
39	63	71	6	56	
6	7	8	6	7	
3	5	7	6	1	
11	15	15	6	8	
27.08%	36.67%	42.14%	6	10.83%	
50	58	68	5	50	
6	7	9	5	6	
0.85	1.22	2.15	5	0.73	
0.28	0.41	0.55	5	0.29	
3	4	5	6	3	
-	-	-		\$4.63	
-	-	-		\$0.52	
-	-	-		\$1.17	
-	-	-		\$93,285	
-	-	-		\$3,380	
-	-	-		\$21,373	

ANFP SNF Salary Summary - Region 9			ANFP SNF Salary Summary - Region 10	
AS, AZ, CA, GU, HI, NV			AK, ID, MT, ND, SD, UT, WY	
50th Percentile	75th Percentile	# of Responses	25th Percentile	50th Percentile
\$70,000	\$74,750	8	\$61,000	\$62,500
\$36,140	\$37,440	8	\$33,930	\$37,513
\$35,360	\$36,530	6	\$28,860	\$35,360
\$36,920	\$37,440	6	\$33,540	\$35,360
\$43,680	\$44,720	7	\$39,889	\$44,720
\$39,520	\$39,520	5	\$34,060	\$40,706
63	89	8	35	53
8	11	8	4	6
2	6	6	3	4
9	13	8	7	10
57.50%	100.00%	8	0.00%	18.18%
55	89	8	29	32
7	11	8	4	4
0.90	1.01	8	0.55	0.71
0.31	0.73	8	0.23	0.25
5	5	8	3	4
\$6.20	\$9.45	7	\$7.43	\$7.80
\$1.00	\$1.25	7	\$0.36	\$0.50
\$1.50	\$2.00	7	\$0.09	\$0.50
\$122,640	\$250,919	7	\$145,088	\$175,200
\$13,140	\$55,206	7	\$6,461	\$11,224
\$29,288	\$69,076	7	\$1,566	\$9,125

Summary - Region 10	
OR, WA	
75th Percentile	# of Responses
\$70,250	8
\$41,860	8
\$40,633	7
\$40,633	7
\$47,840	8
\$45,760	7
60	9
8	9
5	9
11	9
20.00%	9
39	6
5	6
0.75	6
0.27	6
6	8
\$9.00	7
\$1.09	6
\$0.65	7
\$224,840	7
\$22,721	6
\$13,596	7