

2023 BENCHMARKING STUDY HIGHLIGHTS

BY LEANN BARLOW, MBA

ANFP's 2023 Benchmarking Study, based on data from the 2022 calendar year, shows decreasing costs in some foodservice areas, with shorter time-to-hire for staff, while other costs remain stubbornly elevated or show continued increases. Specific benchmarking numbers can be used by foodservice directors to assist in budgeting for food costs, salary increases, and in planning for hiring and labor.

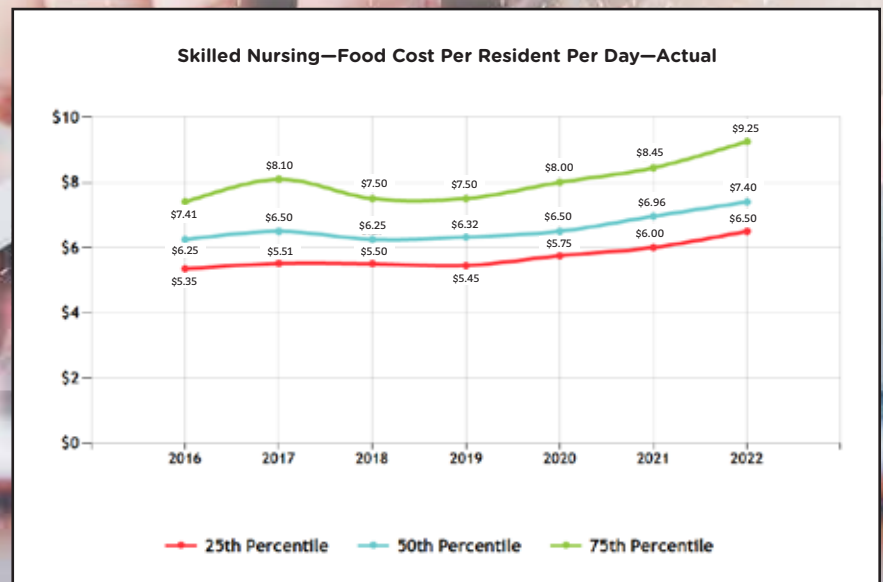
ANFP shares high-level trend data across the industry freely.

Benchmarking participants enjoy deeper access to benchmarks, and can run results on demand 24/7, with the ability to drill down and view results for specific facility sizes, demographic areas, facility ownership type, and type of location – among other filters.

Wondering what the average per resident day costs are in your area? You can log in and filter results to show your administrator. Worried about what to pay? You can find this data in the benchmarking platform. Want to know labor hours/meal in

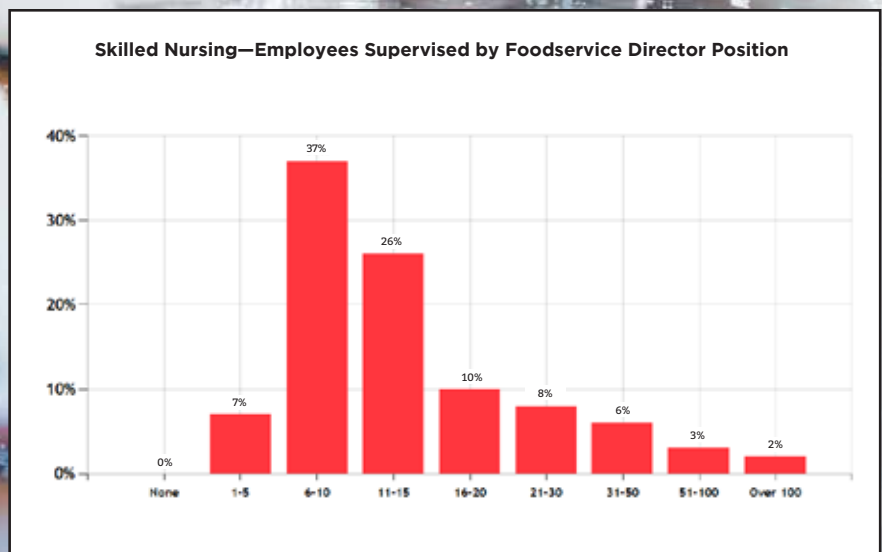
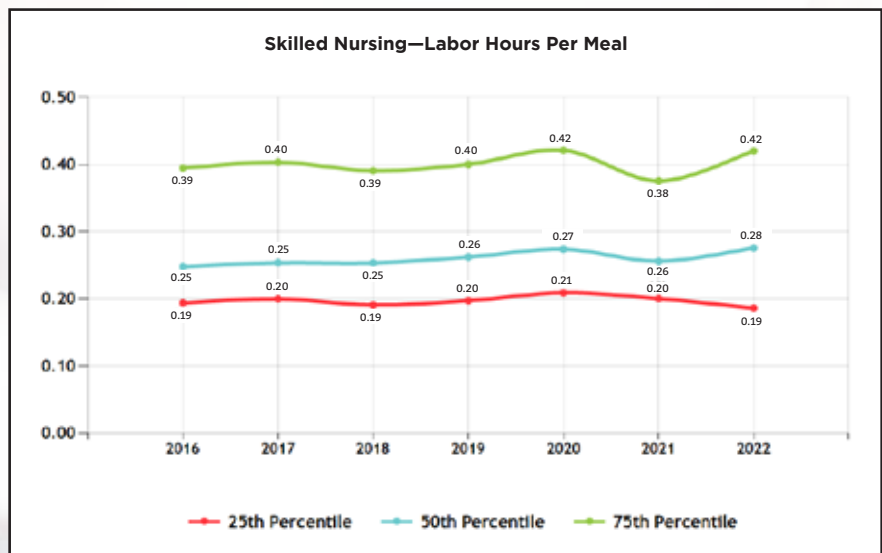
facilities such as yours to decide if you are properly staffed? Wondering how much training time other facilities offer? This can be found in the benchmarking platform.

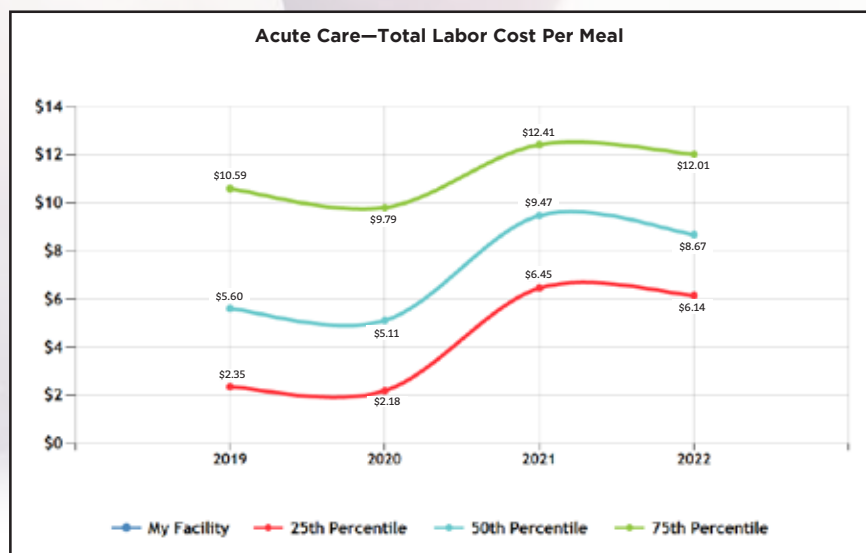
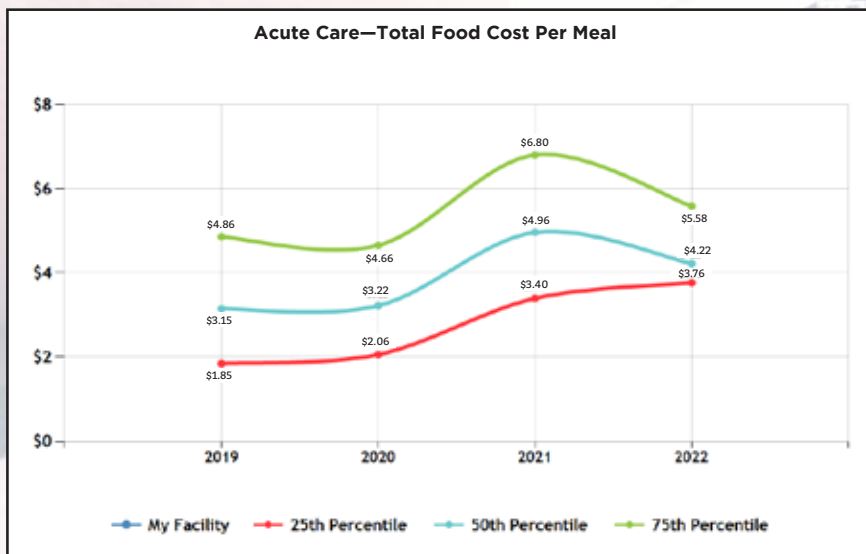
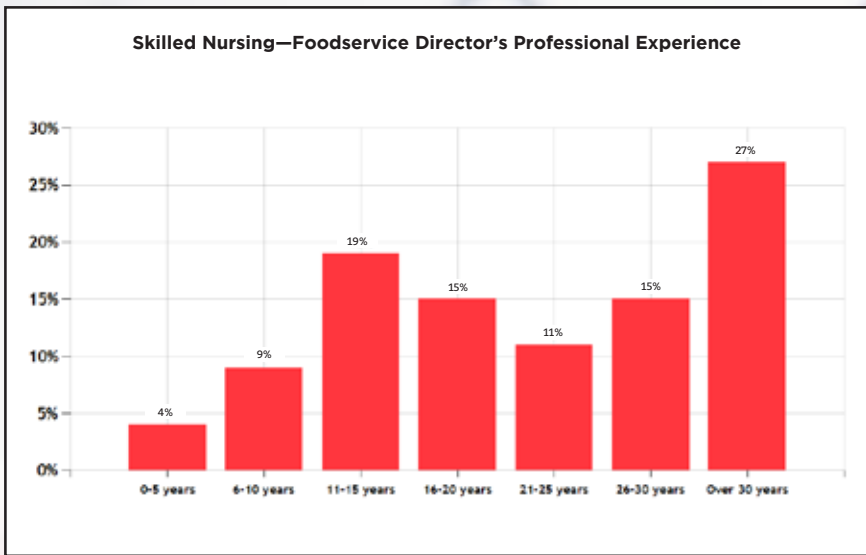
For the second year, a section on salary benchmarks has been included, showing salary ranges for the foodservice director as well as positions that are critical to running the foodservice operation. This data can be paired with ANFP's 2022 comprehensive salary survey to help set compensation in your department.



Registration and participation in the benchmarking studies is free, with results and drill-down available on demand to any facility completing at least 70 percent of the questions.

The study is still open for new participants through October 31, 2023. To register and complete the survey to gain access to the full results, go to <https://www.anfponline.org/news-resources/benchmark-program>.





SKILLED NURSING RESULTS

Median Food Cost Per Resident Per Day increased from \$6.96 in 2021 to \$7.40 in 2022 (6.32 percent).

Labor Hours Per Meal in skilled nursing rose slightly from .25 hours per meal to .28 hours per meal.

Staff Turnover in skilled nursing facilities ranged from 16 percent in the 25th percentile, to a high of 57 percent in the 75th percentile. The 50th percentile experienced a 30 percent turnover rate. The turnover rate has improved drastically in the past year, when the 50th percentile of respondents experienced a 40 percent turnover rate.

Dietary Staff Turnover Rate

- 25th Percentile: 16%
- 50th Percentile: 30%
- 75th Percentile: 57%

FOODSERVICE DIRECTOR SUMMARY—SKILLED NURSING

Questions were added to the 2022 study that focus not only on salary, but also on the “typical” foodservice director. Study results show that 63 percent of skilled nursing foodservice directors manage one facility, 63 percent supervise between 6-15 employees, and 42 percent have more than 25 years of experience. Forty percent of respondents indicated they were planning to increase staff in the next two years.

Salaries varied widely from the 25th to the 75th percentiles and across regions. Nationally, the 50th percentile salary for a foodservice director is \$57,000 in the 2022 calendar year.

- Foodservice Director: \$57,000
- Dietary Aide: \$29,120
- Foodservice Worker: \$29,120
- Dishwasher: \$28,600
- Lead Cook/Chef: \$33,280
- Line/Prep Cook: \$33,280



ADDITIONAL SUPPORTING GRAPHS can be found in the benchmarking platform for those who completed the 2023 study.

ACUTE CARE RESULTS

Median Total Food Cost Per Meal declined in 2022, from \$4.96 in 2021 to \$4.22 in 2022 for the middle 50th percentile.

Labor Cost Per Meal also fell for acute care facilities. The middle 50th percentile fell from \$9.47 per meal in 2021 to \$8.67 in 2022.

Median Cost Net of Cash Per Meal also fell substantially from a high of \$13.36 in 2021 to \$10.03 in 2022. This could be due to both lower labor costs, plus the reopening of retail operations in 2022.

The Time to Hire for the middle 50th percentile decreased to 60 days in 2022, but is still longer than in the pre-pandemic labor market.

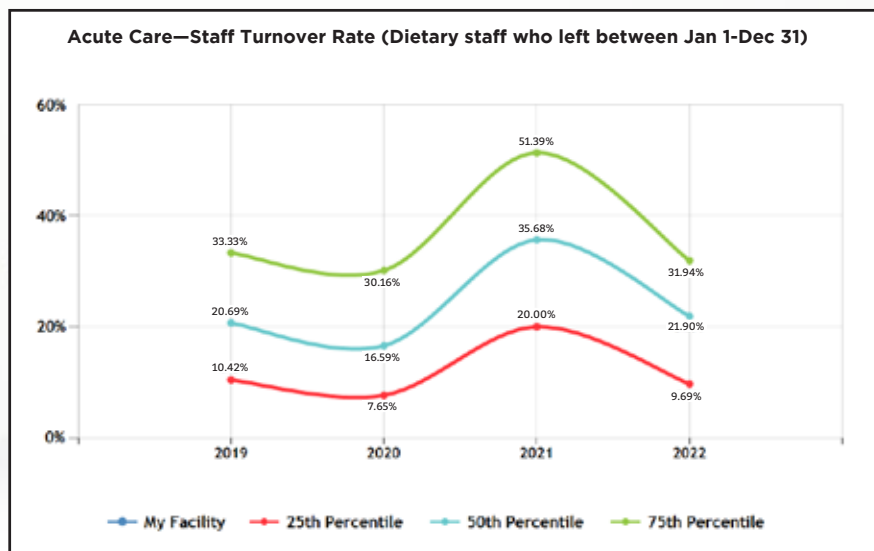
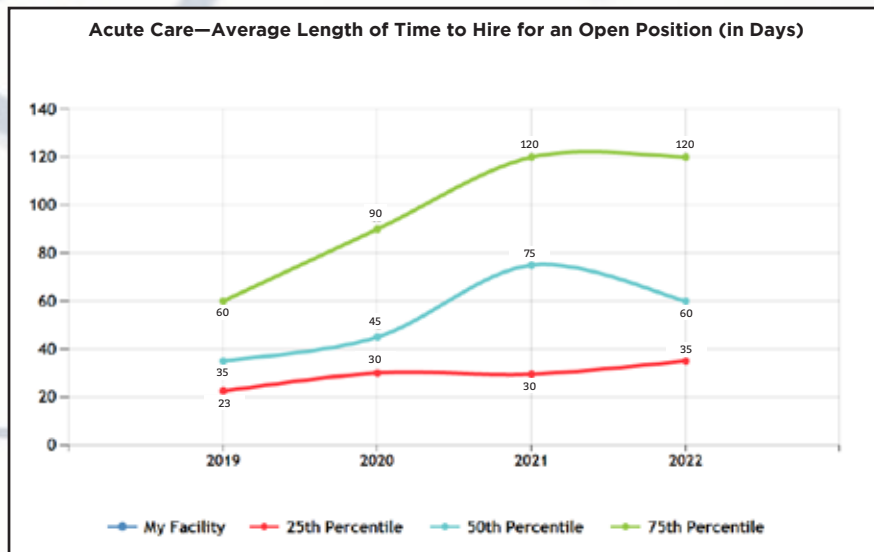
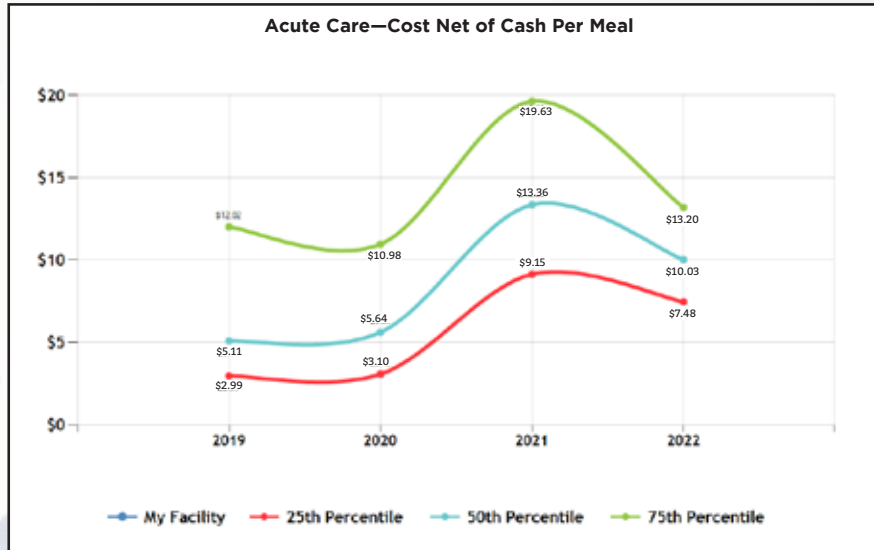
Likewise, Staff Turnover also decreased substantially with the 50th percentile falling to 21.9 percent in 2022 from a high of 35.68 percent in 2021.

FOODSERVICE DIRECTOR SUMMARY—ACUTE CARE

Study results show that 50 percent of acute care foodservice directors manage one facility, 38 percent supervise between 6-15 employees, and 44 percent have more than 25 years of experience. Forty-five percent of respondents indicated they were planning to increase staff in the next two years.


Salaries varied widely from the 25th to the 75th percentiles and across regions. Nationally, the 50th percentile salary for a foodservice director is \$72,150 in the 2022 calendar year.

- Foodservice Director annual wage: \$72,150
- Dietary Aide hourly wage: \$15.00/hr
- Foodservice Worker hourly wage: \$15.25/hr
- Dishwasher hourly wage: \$15.00/hr
- Lead Cook/Chef wage: \$17.50/hr
- Line/Prep Cook wage: \$17.00/hr



SUMMING IT UP

ANFP’s Benchmarking Programs provide key information to foodservice directors and others in skilled nursing and acute care facilities. Topics cover facility demographics, personnel information, financial statistics, foodservice operations, nutrition information, and sanitation and safety practices. Participants can run reports comparing their facility to other program participants and filter their data preferences.

Improve productivity and gain a strategic advantage by registering today for the ANFP Benchmarking Program. 



Register Today!

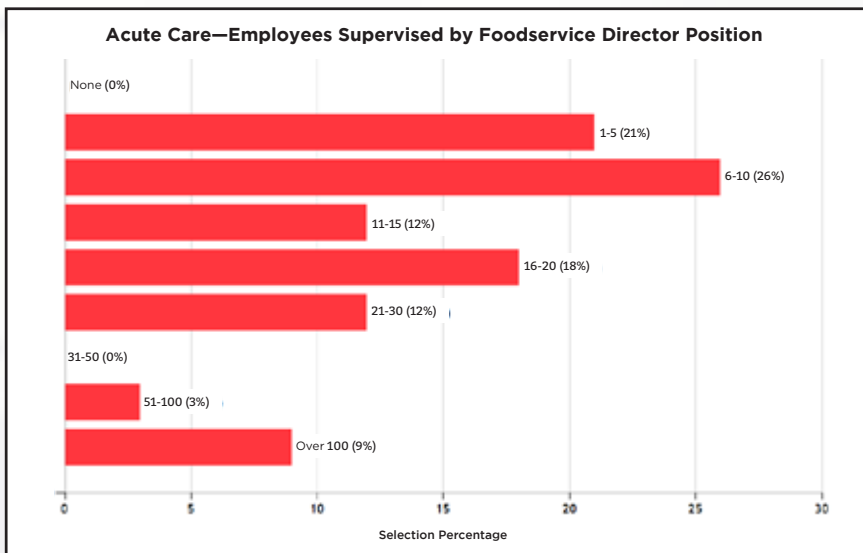
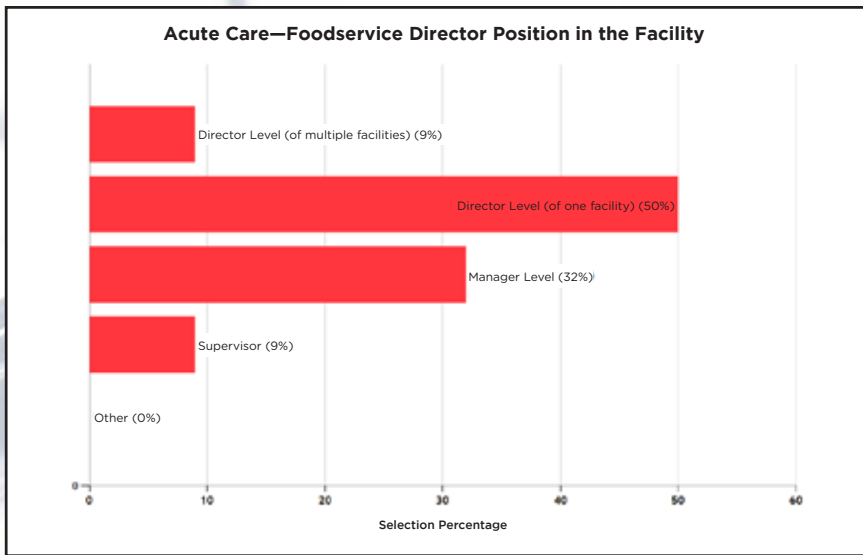
ANFP’S FREE BENCHMARKING PROGRAMS

There’s still time to register for ANFP’s free benchmarking programs for skilled nursing and acute care facilities.

The study is open to new participants through October 31. If you register and complete the survey, you’ll gain access to the full results.

Visit

www.ANFPonline.org/news-resources/benchmark-program



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LEANN BARLOW, MBA | lbarlow@ANFPonline.org

LeAnn Barlow is ANFP’s Vice President of Strategic Initiatives & Analytics, and Executive Director of the Nutrition & Foodservice Education Foundation.