

2023 ANFP Skilled Nursing Facility Benchmarking Program

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The data in this report represents results based on the entire data set with no filters applied.

The report displays the 25th, Median/50th, and 75th Percentiles.

The report also displays details on the number of facilities reporting data for each question.

Private and Confidential	ANFP SNF Benchmarking Summary - All Re		
	All Regions		
	25th Percentile	50th Percentile	75th Percentile
Annual Salary Data by Position			
Foodservice Director	\$50,000	\$58,000	\$70,000
Dietary Aide	\$24,960	\$29,120	\$31,200
Foodservice Worker	\$24,960	\$29,120	\$31,200
Dishwasher	\$24,960	\$28,600	\$31,200
Lead Cook/Chef	\$30,290	\$33,280	\$39,520
Line/Prep Cook	\$29,016	\$33,280	\$36,920
Profile			
Facility Demographics			
Number of Facility Residents	51	75	110
Dietary Staff			
Dietary Staff			
Full-time Dietary Staff	5	8	12
Part-time Dietary Staff	2	5	8
Total Dietary Staff (Headcount)	9	12	19
Dietary Staff Turnover			
Staff Turnover Rate	16.67%	32.05%	58.04%
Staffing Summary			
Total Dietary Labor Hours Daily	40	56	76
Dietary FTE's	5	7	9
Total Dietary Labor Hours Daily Per Resident	0.58	0.77	1.08
Total Dietary Labor Hours Per Meal	0.19	0.28	0.43
Business Operations			
Business Operations			
Number of Vendors Used in Foodservice Oper	2	4	5
Dietary Costs			
Food Cost Per Resident Per Day - ACTUAL	\$6.50	\$7.38	\$9.32
Supplement Cost Per Resident Per Day - ACTU	\$0.21	\$0.55	\$1.56
Non-Food/Supplies Cost Per Resident Per Day	\$0.50	\$1.00	\$2.00
Annual Food Cost	\$146,319	\$204,791	\$288,752
Annual Supplement Cost	\$5,347	\$12,136	\$38,325
Annual Non-Food/Supplies Cost	\$12,342	\$23,948	\$64,331

Foodservice Director Position in the Facility			
Director Level (of multiple facilities)			4%
Director Level (of one facility)			64%
Manager Level			26%
Supervisor			7%
Other			0%
Employees Supervised by Foodservice Director Position			
None			0%
1-5			7%
6-10			37%
11-15			26%
16-20			11%
21-30			8%
31-50			6%
51-100			3%
Over 100			2%
Foodservice Director's Highest Level of Education			
High School Diploma			2%
Dietary Manager Training Program			64%
Associate's Degree			22%
Bachelor's Degree			7%
Master's Degree			2%
Other			3%
Foodservice Director's Professional Experience			
0-5 Years			4%
6-10 Years			9%
11-15 Years			19%
16-20 Years			15%
21-25 Years			12%
26-30 Years			14%
Over 30 Years			27%
Projected Change in Foodservice Staff within Next Two Years			
Increase			40%
Decreast			4%
Stay the Same			56%

Regions	ANFP SNF Benchmarking Summary - Region 1			
	CT, MA, ME, NH, RI, VT			
# of Responses	25th Percentile	50th Percentile	75th Percentile	# of Responses
177	\$52,500	\$56,310	\$72,000	5
178	\$29,120	\$31,200	\$31,200	5
118	-	-	-	
125	-	-	-	
162	\$37,440	\$39,520	\$45,760	5
135	-	-	-	
203	28	41	119	5
198	4	6	9	5
173	-	-	-	
198	6	13	20	5
194	16.67%	20.41%	33.33%	5
175	24	56	106	5
175	3	7	13	5
171	0.59	0.64	2.55	5
173	0.18	0.24	0.85	5
178	5	5	6	5
154	\$7.50	\$8.46	\$9.25	5
145	\$0.21	\$0.50	\$0.55	5
146	\$0.90	\$1.00	\$2.00	5
152	\$94,535	\$112,238	\$312,732	5
143	\$5,110	\$8,231	\$9,121	5
144	\$10,220	\$18,871	\$39,092	5

ANFP SNF Benchmarking Summary - Region 2				ANF
NJ, NY, PR, USVI				
25th Percentile	50th Percentile	75th Percentile	# of Responses	25th Percentile
-	-	-		\$50,000
-	-	-		\$27,040
-	-	-		\$27,040
-	-	-		\$27,040
-	-	-		\$31,200
-	-	-		\$28,475
112	150	160	5	96
15	17	28	5	7
4	10	19	5	5
19	36	45	5	13
11.11%	15.79%	19.23%	5	11.87%
-	-	-		55
-	-	-		7
-	-	-		0.59
-	-	-		0.18
4	8	10	5	4
-	-	-		\$6.50
-	-	-		\$0.25
-	-	-		\$0.46
-	-	-		\$212,342
-	-	-		\$8,976
-	-	-		\$18,054

P SNF Benchmarking Summary - Region 3			ANFP SNF Benchmarking	
DC, DE, MD, PA, VA, WV			AL, FL, GA, KY,	
50th Percentile	75th Percentile	# of Responses	25th Percentile	50th Percentile
\$72,900	\$79,550	22	\$48,750	\$60,000
\$29,120	\$31,200	23	\$22,880	\$26,260
\$28,870	\$31,200	19	\$22,880	\$27,040
\$29,120	\$31,200	17	\$22,880	\$26,000
\$38,480	\$42,640	21	\$28,600	\$33,280
\$31,200	\$36,920	19	\$27,040	\$33,280
114	142	25	61	80
10	14	24	6	9
8	13	24	2	3
19	30	24	9	11
27.33%	51.39%	24	13.08%	29.17%
70	104	20	42	57
9	13	20	5	7
0.74	1.08	19	0.49	0.68
0.25	0.39	20	0.17	0.26
5	9	22	3	4
\$7.00	\$7.80	18	\$6.24	\$7.00
\$0.86	\$1.49	16	\$0.25	\$0.55
\$0.83	\$1.65	16	\$0.42	\$1.25
\$282,510	\$366,376	18	\$161,923	\$231,009
\$29,952	\$56,593	16	\$6,570	\$16,881
\$23,214	\$72,215	16	\$19,208	\$42,158

ANFP Facility Benchmarking Annual Salary Report by Position

ng Summary - Region 4		ANFP SNF Benchmarking Summary - Regi		
MS, NC, SC, TN		IL, IN, MI, MN, OH, WI		
75th Percentile	# of Responses	25th Percentile	50th Percentile	75th Percentile
\$68,000	34	\$51,500	\$56,400	\$68,000
\$30,940	34	\$26,000	\$29,120	\$31,200
\$31,200	21	\$27,040	\$29,120	\$33,280
\$30,160	23	\$25,085	\$28,080	\$31,200
\$35,880	32	\$31,200	\$33,280	\$40,040
\$33,280	25	\$30,597	\$33,280	\$36,348
118	42	49	65	94
13	40	5	6	11
5	36	2	5	8
16	40	8	10	18
58.33%	38	16.85%	25.00%	49.04%
72	34	39	51	74
9	34	5	6	9
0.87	34	0.62	0.81	1.19
0.40	34	0.23	0.33	0.55
5	32	2	4	5
\$8.62	30	\$6.20	\$7.00	\$8.56
\$1.40	27	\$0.20	\$0.50	\$2.00
\$2.00	27	\$0.62	\$1.00	\$3.50
\$287,771	30	\$117,713	\$179,434	\$225,388
\$45,625	27	\$4,015	\$11,680	\$48,180
\$64,103	27	\$12,877	\$23,360	\$102,200

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ANFP SNF Benchmarking Summary - Region 6				
AR, LA, NM, OK, TX				
# of Responses	25th Percentile	50th Percentile	75th Percentile	# of Responses
45	\$41,000	\$43,000	\$51,000	13
45	\$18,720	\$20,800	\$22,880	13
26	\$19,370	\$20,800	\$22,360	10
30	\$18,720	\$19,240	\$23,140	11
39	\$21,840	\$24,440	\$26,000	13
35	\$20,800	\$21,840	\$23,920	9
51	75	90	101	15
47	6	10	11	14
44	1	2	2	5
47	8	11	11	14
46	25.29%	50.75%	80.68%	14
44	31	56	69	11
44	4	7	9	11
44	0.48	0.59	0.80	11
44	0.15	0.22	0.36	11
46	1	3	3	10
38	\$6.81	\$7.06	\$7.88	10
37	\$0.35	\$0.48	\$0.79	10
37	\$0.40	\$0.52	\$0.85	10
38	\$201,412	\$232,003	\$247,928	10
37	\$8,308	\$12,136	\$24,364	10
37	\$11,931	\$14,454	\$28,196	10

ANFP SNF Benchmarking Summary - Region 7				ANF
IA, KS, MO, NE				
25th Percentile	50th Percentile	75th Percentile	# of Responses	25th Percentile
\$43,500	\$50,900	\$61,500	22	\$43,000
\$24,960	\$28,080	\$29,640	23	\$29,120
\$24,960	\$29,120	\$32,240	12	\$27,300
\$24,960	\$28,600	\$30,680	15	\$22,620
\$30,810	\$33,280	\$39,520	22	\$35,006
\$28,080	\$31,200	\$36,400	15	\$31,200
42	55	77	26	32
5	6	11	27	5
3	5	6	26	4
8	12	17	27	11
18.64%	35.42%	58.04%	26	26.67%
32	41	70	24	48
4	5	9	24	6
0.56	0.78	1.03	23	0.77
0.19	0.27	0.36	23	0.26
1	2	3	24	2
\$6.65	\$7.69	\$10.00	21	\$6.73
\$0.32	\$0.58	\$1.50	19	\$0.42
\$0.61	\$0.92	\$2.75	20	\$0.65
\$107,789	\$170,340	\$331,674	20	\$114,938
\$5,557	\$11,664	\$32,668	18	\$10,118
\$11,087	\$27,266	\$62,506	19	\$12,342

P SNF Benchmarking Summary - Region 8			ANFP SNF Benchmarking Summary - Region 8	
CO, MT, ND, SD, UT, WY			AS, AZ, CA, HI, IL, IN, IA, KS, KY, LA, MA, MD, MI, MN, MO, MS, MT, ND, OH, OK, OR, PA, RI, SC, TN, TX, VA, VT, WA, WI, WY	
50th Percentile	75th Percentile	# of Responses	25th Percentile	50th Percentile
\$50,252	\$56,158	13	\$64,740	\$70,000
\$31,200	\$32,500	12	\$31,200	\$33,280
\$30,680	\$33,800	8	\$32,500	\$33,800
\$28,080	\$35,100	6	\$32,240	\$33,280
\$37,440	\$39,520	11	\$37,960	\$39,520
\$33,280	\$37,440	7	\$33,800	\$37,440
62	80	13	59	85
7	10	13	6	10
7	7	12	1	2
12	17	13	8	10
46.15%	64.71%	13	23.16%	40.00%
56	65	13	42	48
7	8	13	5	6
0.95	1.15	13	0.50	0.72
0.32	0.38	13	0.16	0.25
3	4	13	2	4
\$8.77	\$11.63	10	\$7.10	\$8.67
\$1.21	\$3.13	10	\$0.00	\$0.50
\$1.08	\$1.63	10	\$0.52	\$1.35
\$171,725	\$202,613	10	\$166,896	\$239,469
\$15,596	\$85,958	10	\$0	\$11,808
\$18,480	\$21,450	10	\$11,956	\$32,841

ng Summary - Region 9		ANFP SNF Benchmarking Summary - Regio		
GU, HI, NV		AK, ID, OR, WA		
75th Percentile	# of Responses	25th Percentile	50th Percentile	75th Percentile
\$75,000	11	\$57,000	\$58,000	\$59,992
\$35,880	11	\$29,120	\$30,160	\$34,320
\$36,140	10	-	-	-
\$34,320	9	\$29,120	\$33,280	\$35,360
\$43,680	10	\$37,440	\$41,600	\$43,680
\$41,600	10	\$35,100	\$37,440	\$39,000
133	11	35	58	90
14	11	4	6	10
5	7	3	4	10
15	11	6	7	14
96.67%	11	0.00%	14.29%	28.57%
80	11	37	40	58
10	11	5	5	7
0.91	11	0.67	0.75	1.22
0.36	11	0.21	0.25	0.41
5	11	4	5	6
\$10.25	10	\$8.31	\$9.50	\$14.17
\$0.93	10	\$0.00	\$0.14	\$1.13
\$1.63	10	\$0.39	\$0.90	\$1.08
\$326,629	10	\$155,901	\$196,051	\$390,573
\$21,389	10	\$0	\$3,869	\$7,209
\$41,980	10	\$7,665	\$12,593	\$21,353

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of Responses

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