**CHAPTER VISIT TALKING POINTS FOR BOARD MEMBERS AND CHAPTER LEADERSHIP TEAM**

**PPT SLIDE 1**

**Suggested opening comments (feel free to ad lib)**

It’s my pleasure to be here with you today to share some timely updates on the many initiatives going on across our organization. Your National Board of Directors closely monitors the progress of our various activity areas, to ensure that we are well positioned to provide you with the highest level of member service and career development opportunities. Today I will highlight some of the progress we’ve made, along with current programs in place.

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**PPT SLIDE 2 Regulatory**

One of the most important things ANFP does for its members is to advocate on our behalf, on both the Regulatory and Legislative fronts. We have some encouraging updates to share with you in both areas.

**PPT SLIDE 3 Regulatory**

ANFP’s Government Affairs committee is pleased to announce that it will be launching “CDM Day of the Year”! Beginning this November 28, all CDM, CFPPs will be recognized on this annual day for their excellency and commitment to the field of nutrition and foodservice. Stay tuned for more on this celebration!

A newly added Resource page has been developed and is now live on ANFP’s website. The “Compliance” page houses reliable resources and documents for each field that represents CDM, CFPPs. Newly listed documents will be listed on the site as ‘NEW’ for 30 days, and then will be moved to an archive folder. <https://www.anfponline.org/news-resources/compliance>

The U.S. Food and Drug Administration released the 2022 FDA Food Code. The Food Code is a model for safeguarding public health. The 2022 Food Code (10th edition) reflects the agency’s continued commitment to maintaining cooperative programs with state, local, tribal, and territorial governments. It represents the FDA's best advice for a uniform system of provisions that address the safety and protection of food offered in retail and food service. For a copy of the Food Code, email [Regs@anfponline.org](mailto:Regs@anfponline.org).

ANFP’s Government Affairs committee continually focuses on implementing the CMS language into state regulation requirements and working with colleges and universities to become potential ANFP-approved schools. This committee encourages its leaders to utilize the Brand Ambassador Guide and tool kit to assist the Spokesperson volunteer in each state. As active volunteers, our commitment to the credential will make a greater impact on our committee’s goals! This guide will help committee members engage with potential schools looking to begin the process of becoming an ANFP-approved school. Key committee members work with colleges and universities by introducing program content and a step-by-step application process.

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**PPT SLIDE 4 Legislative**

The Government Affairs Committee is responsible for developing and implementing comprehensive and effective government affairs strategies for ANFP at both the federal and state levels.

**PPT SLIDE 5 Legislative**

**Opportunity America Jobs and Careers Coalition**

ANFP belongs to the Opportunity America Jobs and Careers Coalition (OAJCC) to advocate for career and technical education through federal legislation/regulations and expand pathways for the CDM/CFPP credential. OAJCC facilitated meetings with ANFP and the Urban Institute (UI), which has a U.S. Dept. of Labor (DOL) grant for youth apprenticeships, and the UI assisted ANFP with the federal application process to sponsor an apprenticeship program which was approved by and registered with DOL on November 16, 2022.

**ANFP Apprenticeship Program**

With the ANFP Apprenticeship Program receiving final DOL approval in November 2022, ANFP reached out to an initial group of three of its employer members with a national footprint to ask that they sign commitment letters to participate in the program. The goal is to have 20 individuals matriculate through the program with grant funding of $2,000 for each apprentice to cover the cost of the course and exam registration fees. ANFP’s youth apprenticeship program is based on the CDM, CFPP curriculum, and a special thank-you to Creative Solutions in Healthcare, Morrisons and Presbyterian Homes for their support in this endeavor.

**Status of CMS Regs §483.60 – Food and Nutrition Services**

• In 2019, CMS proposed relaxing qualifications for the Director of Food and Nutrition Services from CMS’s 2016 rule to allow two years of service or minimum course study in food safety including the Certified Dietary Manager, Certified Food Protection Professional (CDM,CFPP) credential. But after reviewing ANFP’s and other public comments urging that the requirements in the 2016 rule be maintained, CMS acknowledged its 2019 proposed qualification requirements were insufficient.

• Revised requirements in the July 29, 2022, rule now state the Director must have “two or more years of experience in the position of director of food and nutrition services in a nursing facility and completed a course of study in food safety management, by no later than Oct. 1, 2023.” This is a positive outcome for ANFP’s CDM, CFPP credential, especially with CMS having pulled the 2019 proposed rule on August 4, 2021, without stating this provision was still under consideration.

• ANFP supports the revised requirements for the Director of Food and Nutrition Services and recommends that the Oct. 1, 2023, qualification date stay in place and there be no subsequent attempts to dilute the requirements.

**PPT SLIDE 6 Government Affairs GrassROOTS Initiative**

* ANFP-PAC created the grassROOTS (Rallying Organizations & Officials in Training Standards) campaign, and today, continues to bring in donations through local chapter meetings to show support of our committee’s initiatives. ANFP’s Political Action is a member-sponsored political action fund which supports Federal congressional candidates who care about the ANFP mission and the work our members do. Show your support of CDM, CFPPs cultivating ROOTS by donating today! Together we will cultivate, grow, and REAP!

ANFP-PAC Contributes to U.S. Senator Bill Cassidy

* On February 1, 2023, ANFP Washington Representative Craig Brightup attended a lunch for Sen. Bill Cassidy (R-LA) and ANFP-PAC gave $1,000 for the event. Cassidy is a doctor and Ranking Member on the Senate’s Health Education Labor and Pensions (HELP) Committee, which has jurisdiction over issues of importance to ANFP. With Cassidy being from Louisiana, ANFP also intends to ask if he can stop by the Annual Conference and Expo (ACE) that takes place June 25 – 28 at the New Orleans Marriott in New Orleans, LA.

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**PPT SLIDE 7 & 8**

* Interest in the CDM, CFPP credential remains high, with applications being submitted continually, and the first-time passing rate is excellent, averaging 74%.

**PPT SLIDE 9**

* The CDM, CFPP Scope of Practice was revised and updated to reflect current best practices. This new version is formatted by competency area with associated skills/tasks that CDM, CFPPs are competent to perform. Be sure to check out this valuable tool, which is available on the CBDM website!

**PPT SLIDE 10**

* We’ve been hearing about Continuing Competence for a long time, and CBDM is launching our own initiative beginning June 1st.

* Continuing competence embraces demonstrating specific levels of knowledge, skills or abilities not only at the time we become certified, but as we progress throughout our careers, and encompasses our changing needs. Continuing to be competent within the industry and our jobs means we deliver best practice results and have greater credibility with employers, surveyors and colleagues.
* The purpose of our continuing competence program is to encourage us to examine our own needs for professional development, and then choose our CE to help support those needs.

**PPT SLIDE 11**

* Starting this June, or whenever we each begin a new 3-year recertification period, we will complete a self-assessment questionnaire, asking us to evaluate ourselves and what our goals are. How we answer the questions will give us a suggested learning plan for our CE. It’s information that we can use to put us in charge of our own knowledge and skill-building. It’s an exciting time to be a CDM, CFPP!

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**PPT SLIDE 12**

One of the most pressing initiatives of your current ANFP Board is to monitor and update our organization’s Strategic Plan.

**PPT SLIDE 13**

The current strategic plan took effect June 1, 2019 and runs through May 31, 2023. This is the roadmap for our association’s goals and priorities, in support of ANFP’s Vision to recognize the CDM, CFPP as the cornerstone of the food and nutrition profession, and our Mission to position the CDM, CFPP as the expert in foodservice management and food safety.

**PPT SLIDE 14**

Our Strategic Plan goals include:

* + Goal 1: The CDM, CFPP is a required staffing qualification in non-commercial foodservice management.
  + Goal 2: CDM, CFPPs maintain continued professional competence.
  + Goal 3: ANFP is a source for foodservice management and food safety data.
  + Goal 4: The future of the food and nutrition profession is secured through increased member engagement.

Your national board leaders continually look at trends impacting our industry, and an updated Strategic Plan will be established effective June of 2023.

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**PPT SLIDE 15**

Our Professional Development department is always looking to offer valuable CE opportunities in various formats and on topics covering all CDM, CFPP competencies

**PPT SLIDE 16**

* A new recertification bundle was released in February. This bundle consists of 9 online courses that include topics such as Understand DE&I, Developing a Thriving Team, A Managers Guide to Resolving Conflict, Medical Terminology, Building a Food Safety Culture, and more.
* We have also updated our online course format to offer more interactions throughout to increase engagement and retention of the information, improved navigation and an overall better learning experience.

**PPT SLIDE 17**

* Remember to check out the Discounted CE page found under the Education tab on our website. This page lists the monthly CE specials, Free CE opportunities and any new offerings to meet your learning goals.

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**PPT SLIDE 18**

On the general member services front, we have some updates.

**PPT SLIDE 19**

* If you haven’t experienced ANFPtv, visit the site to see all the content you have access to! This video platform serves as a resource for members to access an extensive video library containing educational content, how-to-videos, conference recaps from ANFP live events, industry news, and much more.

This video library is exciting and free to ANFP members. It will not only help you further your education and industry knowledge but increase the value of your membership with ANFP. You can now also read *Nutrition & Foodservice Edge* articles on ANFPtv!

**PPT SLIDE 20**

* ANFP has ongoing onboarding and retention initiatives as well. They include Pride in Foodservice Week, Member Appreciation Week, Volunteer Appreciation Week which will take place in the Fall each year. Please check the website for exact dates.

**PPT SLIDE 21**

* *Nutrition & Foodservice Edge* magazine is read by more than 27,300 nutrition and foodservice professionals nationwide, plus thousands of others allied with the foodservice industry. Edge is one of ANFP’s most popular benefits and is sent six times a year. Edge is also available digitally, e-mailed to membership and the archive is made though ANFP’s online member community, ANFPConnect.
* In addition, Edge Express is delivered in months that there is no print issue and offers a CE article to members along with relevant industry news.

**PPT SLIDE 22**

* ANFPConnect, our online Member Community, received an upgraded, revised look and feel this Spring. The new look-and-feel is more user friendly and makes it easier to find what you are looking for. More than 14,000 ANFP members have signed up, and if you haven’t done so, be sure to check this out. Members can give and seek advice on the Open Forum, which has more than 25,000 total posts.
* In addition, ANFP’s Job Board allows you to access career resources; as well as apply and post open positions. The job board is located within ANFPConnect.

**PPT SLIDE 23**

As an ANFP member, you have access to exclusive savings on health insurance, travel, and more with ANFP’s Membership Discount Programs. Visit the ANFP website at [http://www.anfponline.org](http://www.anfponline.org/) and look under the Resources tab to access your savings. ANFP members are also able to earn savings through the free Real Rewards Café program.

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**PPT SLIDE 24**

ANFP recognizes members and CDM, CFPPs in several ways

* ACE awards present an opportunity to showcase your accomplishments, a colleague, or a company that demonstrates excellence! Individual recipients of the national awards will receive a free registration and be recognized at the corresponding event. Member and non-members are eligible for several ACE awards including the CDM Spotlight, Dining Distinction, Legacy award and many more.
* One of the many ways ANFP likes to recognize our members is presenting an award for CDM, CFPP of the Month. ANFP recognizes a CDM, CFPP each month who has incorporated an innovative program or operational change in their facility/organization that has received positive results for the facility, staff, or residents. We encourage members to Nominate themselves or another CDM, CFPP.
* ANFP also recognizes our dedicated volunteers in our Volunteer of the Month section of the *Volunteer Leader*, the monthly volunteer newsletter. If you or a volunteer would like to be featured, please contact staff to submit your nomination.
* Chapters are also recognized through several awards including communications, government affairs, membership and the coveted Diamond award.
* New Membership Longevity Recognition Program recognizes members continuous membership in 5year milestone increments after each renewal year completed. Each year in January the website is updated with new names of those that have completed a new milestone.

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**PPT SLIDE 25**

**LIG Insurance Options**

* Another great benefit offered to ANFP members is the LIG Solutions Option. ANFP has partnered with LIG Solutions (LIG) to be able to offer members exclusive health insurance and related coverage options including major medical, Medicare, short-term health plans, vision, dental plans, critical care coverage, disability, LIG Pharmacy Program, life, as well as additional supplemental health and wellness options.

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**PPT SLIDE 26**

**Member Benefits Overview**

* When you quantify the cost and the value of membership, individuals are receiving over $1,400 annually in comparison to cost of annual membership. As you can see, ANFP Membership has a lot to offer. If interested in joining ANFP to access these great benefits be sure to visit the Membership section on our website at [www.ANFPonline.org](http://www.anfponline.org/) or contact us at 1.800.323.1908 and select option 1.

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**PPT SLIDE 27**

* Our Foundation is building tremendous momentum in a variety of areas, which I am pleased to report on today. As the philanthropic arm of the Association of Nutrition & Foodservice Professionals (ANFP) the Nutrition & Foodservice Education Foundation (NFEF) works to support and strengthen the role of nutrition and foodservice professionals in various ways.

**PPT SLIDE 28 Chapter Champion Program & NFEF Awards**

* The Foundation continues to work with ANFP chapters to garner financial support for the Member Dues and Certification Fees grant through the Chapter Champion program. All donations received are directed to this restricted grant program and are used during ANFP’s dues season to assist credential holders experiencing financial difficulties that prevent them from paying their annual membership and certification dues.

* It is our goal to continue the momentum of this program and it is our hope that the Foundation can be a valuable resource in times of need. So, how can your chapter support? Please meet with your chapter leaders and consider becoming a Chapter Champion - a valuable resource in times of need! To obtain Chapter Champion status, a donation of $400 or more will earn your chapter the 2022-2023 Chapter Champion recognition and badging. I challenge every chapter to support this great program once again!  
     
  Thank you to the Louisiana, Minnesota, and South Dakota ANFP chapters for supporting the Chapter Champion program this year!

* In 2022 NFEF announced Vinson Hall Retirement Community as the recipient of the Foodservice Department of the Year Award.

This award recognizes and honors an entire team for innovative practices and excellence in foodservice management.

A representative from Vinson Hall Retirement Community was on-site at the Annual Conference & Expo to receive this award during the Honors Gala in Scottsdale, Arizona.

**PPT SLIDE 29 NFEF Slide Grant Programs** **and Funds Received**

* During annual dues season, the Foundation awarded (3) ANFP members with membership and certification fees to those who reside or worked in a federally declared disaster areas through the Disaster Relief grant program.
* The Foundation awarded $19,316 to 61 current and aspiring nutrition and foodservice professionals in FY22 and received 1,351 donations from 1,045 individuals. We thank each of our donors for their support last year!

**PPT SLIDE 30 (4) Corporate Sponsors and Ways to Donate**

* The NFEF Annual Appeal is underway! We would like to take this time to thank our Corporate Sponsors. In FY22, our supporters include Sysco, Direct Supply, Hormel Health Labs, Performance Foodservice, Gordon Food Service, and Dining RD. We are very grateful for your continued support because we wouldn’t be here without loyal customers like you.

* Consider supporting the Foundation by making a direct donation on our website at [www.NFEFoundation.org](http://www.nfefoundation.org/), or ask your Chapter to consider becoming a 2022-2023 Chapter Champion! Online donations will directly impact the future nutrition and foodservice professionals through grant opportunities and research, and as mentioned earlier, funds donated to the Chapter Champions program will be allocated to the needs-based Member Dues and Certification Fees Grant Program.

**PPT SLIDE 31**

* As you can see, there is a lot going on with ANFP, the Certifying Board, and our Foundation. I am available to answer your questions or steer you to the appropriate person who can provide you with the information you need.
* I would also like to remind you to keep your ANFP profile up to date. This is important for you so that you receive ANFP’s latest news and to access your many member benefits. If you have questions about your profile, you may contact ANFP using this contact information.
* Thank you for this opportunity to share our latest news and updates, and for your membership and support!