**CHAPTER VISIT TALKING POINTS FOR BOARD MEMBERS AND CHAPTER LEADERSHIP TEAM**

**PPT SLIDE 1**

**Suggested opening comments (feel free to ad lib)**

It’s my pleasure to be here with you today to share some timely updates on the many initiatives going on across our organization. Your National Board of Directors closely monitors the progress of our various activity areas, to ensure that we are well positioned to provide you with the highest level of member service and career development opportunities. Today I will highlight some of the progress we’ve made, along with current programs in place.

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**PPT SLIDE 2 Regulatory**

One of the most important things ANFP does for its members is to advocate on your behalf, on both the Regulatory and Legislative fronts. We have some encouraging updates to share with you in both areas.

**PPT SLIDE 3 Regulatory**

The inaugural National CDM, CFPP Day of the Year was held on November 28. This special day was a celebration of the impact that Certified Dietary Managers, Certified Food Protection Professionals have made in the foodservice management profession. It also recognized the date that the Centers for Medicare & Medicaid Services (CMS) implemented regulatory language that includes the CDM, CFPP credential as the primary qualification for the Director of Food and Nutrition Services in the absence of a full-time dietitian in long-term care settings.

This national day gives ANFP members and their employers the opportunity to recognize the vital work that foodservice professionals perform daily.

ANFP developed a dedicated webpage to the CDM, CFPP Day of the Year that included ways to celebrate, a social media toolkit, and highlighted the Governor’s Proclamations for South Carolina and Wyoming. We are excited about this day and our ongoing celebration to recognize the work of our fellow CDM, CFPPs. We hope you will join us in the celebration every year!

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**PPT SLIDE 4 Legislative**

The Government Affairs Committee is responsible for developing and implementing comprehensive and effective government affairs strategies for ANFP at both the federal and state levels.

 **PPT SLIDE 5 Legislative**

 **Jobs and Careers Coalition**

ANFP continues to participate in the Jobs and Careers Coalition (JCC) - a Washington-based business group focused on job training and workforce development. Members include employers and employer associations from a broad range of industries experiencing skills mismatches and worker shortages – construction, manufacturing, IT, retail, health care, and hospitality, among others.

JCC supports a bipartisan bill to revise and reauthorize the Workforce Innovation and Opportunity Act called *A Stronger Workforce for America Act* (H.R. 6655). It passed the House Education and Workforce Committee on a 44-1 vote and would more efficiently make grants for employment and training services for adults, dislocated workers, veterans, youth, and people with barriers to employment. The bill would authorize an appropriation of $5.6 billion annually from 2025 through 2030 for those programs.

**PPT SLIDE 6**

**ANFP Apprenticeship Program**

With the ANFP Apprenticeship Program receiving final DOL approval in November 2022, ANFP reached out to a group of its national employer members to ask that they sign commitment letters to participate in the program. The goal is to have 20 individuals matriculate through the program by November 2024. Grant funding of $2000 per apprentice is available to those who are age 16-21 to cover the cost of the course and exam registration fees. Anyone may participate as an apprentice regardless of age and receive all the benefits of an apprentice, except the grant stipend is reserved for those who are 16-21 years old . ANFP’s youth apprenticeship program is based on the CDM, CFPP curriculum. The Apprenticeship program may be completed through any ANFP-approved school. Participants must be employed at least part-time with a non-commercial organization in order to complete the on-the-job work experience portion of the Apprenticeship. A special thank-you to Creative Solutions in Healthcare, Compass Group, Sodexo, Presbyterian Homes, and Cottage Hospital in New Hampshire for their support in this endeavor. The program currently has 4 students enrolled with prospects for more on the horizon.

 **Status of CMS Regs §483.60 – Food and Nutrition Services**

In 2019, CMS proposed relaxing qualifications for the Director of Food and Nutrition Services from its 2016 rule to allow two years of service *or* minimum course study in food safety including the Certified Dietary Manager, Certified Food Protection Professional (CDM, CFPP) credential. But after reviewing ANFP’s and other public comments urging that the requirements in the 2016 rule be maintained, CMS acknowledged its 2019 proposed qualification requirements were insufficient.

As such, CMS’s revised requirements included in a July 29, 2022, rule for Medicare payments to Skilled Nursing Facilities now state the Director must have “two or more years of experience in the position of director of food and nutrition services in a nursing facility *and* completed a course of study in food safety management, by no later than Oct. 1, 2023.” This is a positive outcome for the CDM, CFPP credential, especially with CMS pulling the 2019 proposed rule in 2021 without stating this provision was still under consideration.

ANFP supports the revised requirements for the Director of Food and Nutrition Services issued in 2022 and recommends there be no subsequent attempts to dilute them. Also, please note an Option E grace period for individuals with two years of experience to continue in their position while completing the course study requirement sunset (expired) on Oct. 1, 2023.

**ANFP Letter to CMS Administrator Brooks-LaSure**

On Sept. 29, 2023, ANFP sent a letter signed by President & CEO Joyce Gilbert and Government Affairs Chairperson Barbara Thomsen to CMS Administrator Chiquita Brooks-LaSure to inform her that ANFP supports the revised §483.60 requirements for the Director of Food and Nutrition Services and appreciates that there have been no subsequent attempts to dilute them.

ANFP’s letter to Administrator Brooks-LaSure went on to explain that the CDM, CFPP certification program is now the basis for a registered apprenticeship program with the U.S. Dept. of Labor (DOL). Also, ANFP designated Nov. 28, 2023, as “National CDM, CFPP Day” based on the date CMS issued its 2016 regulations, and November has added significance in that Nov. 2022 is when the ANFP Youth Apprenticeship Program was approved by DOL after a two-year application process.

**National CDM, CFPP Day Recognized in Congress**

ANFP is pleased to report that Congresswoman Jen Kiggans (R-VA-2) put a statement (remarks) in the Congressional Record for Nov. 28, 2023, recognizing National CDM, CFPP Day of the Year. Prior to her tenure in Congress, Kiggans worked as a Geriatric Nurse Practitioner in Long-term Care settings and worked in the Virginia State Senate to advocate for patients, families, and caregivers in LTC facilities.

**PPT SLIDE 7 Government Affairs GrassROOTS Campaign**

ANFP-PAC continues to collect PAC dollars in support of the grassROOTS campaign. ROOTS simply stands for Rallying Organizations and Officials in Training Standard. As we are facing an election year, we encourage you to help support the healthcare and nutrition initiatives for elder care communities, schools, hospitals, and congregate meal sites, and show your support of CDM, CFPPs by donating today! Together we will cultivate, grow and REAP!

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**PPT SLIDE 8 & 9**

* Interest in the CDM, CFPP credential remains high, with applications being submitted continually, and the first-time passing rate is excellent, averaging 74%.

**PPT SLIDE 10**

* As you know, CBDM updated the CDM, CFPP Scope of Practice last year to reflect current best practices. This new version is formatted by competency area with associated skills/tasks that CDM, CFPPs are competent to perform.

 **PPT SLIDE 11**

* Our first annual CDM, CFPP Day of the Year was celebrated on November 28, 2023, which coincided with the anniversary of our inclusion in the CMS regulations.

* In honor of both those occasions and to recognize the importance of the CDM, CFPP Scope of Practice a webinar was presented on the Scope, and what it means in CMS regulations, and how it sets CDM, CFPPs apart. This is available on ANFPtv. Be sure to check it out!

**PPT SLIDE 12**

* We’ve been talking about Continuing Competence for a long time, and CBDM launched our own initiative this past June.

* The purpose of our continuing competence initiative is to encourage us to examine our own needs for professional development, and then choose our CE to help support those needs.

* Just like our Scope of Practice, continuing to be competent and continuing our professional development sets us apart from other foodservice managers and gives us credibility with employers, surveyors and colleagues

**PPT SLIDE 13**

* Starting in June of 2023, whenever we each begin a new 3-year recertification period, we need to complete a self-assessment questionnaire, asking us to evaluate ourselves and what our goals are. How we answer the questions will give us a suggested learning plan for our CE. It’s information that we can use to put us in charge of our own knowledge and skill-building.

* The response from the first group of us going through the process was overwhelmingly positive, with 60% completing the survey within the first five months!

**PPT SLIDE 14**

* CBDM implemented new policies affecting recertification and the CE Audit process.
* Beginning this year, all CDM, CFPPs who have not submitted any CE hours by the end of their 3-year recertification period will lose their certification. In order to become certified again, they will have to qualify under a current pathway of eligibility, submit an exam application with fees, and pass the CDM, CFPP Credentialing Exam.

* Anyone with more than 0.5 and less than 45 CE, will automatically be placed in the CE Audit process, and required to pass the CE Audit to remain certified. To pass the audit, all recertification and CE Audit requirements must be met.

* Detailed information about the new policies will be communicated in eNews as well as email to everyone. Check your inbox regularly for updates from CBDM!

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**PPT SLIDE 15**

One of the most pressing initiatives of your current ANFP Board is to monitor and update our organization’s Strategic Plan.

**PPT SLIDE 16**

ANFP implemented a new vision, mission, and strategic plan as of June 1, 2023.

The strategic plan is the roadmap for our association’s goals and priorities, in support of ANFP’s Vision to enhance health and wellness through optimum nutritional care and our mission to build an inclusive and diverse community of experts in foodservice management and food safety through: Education, Advocacy, Research

**PPT SLIDE 17**

The new strategic plan goals include:

* **GOAL 1:** Members and prospective members find value, community, and support at the local, state, and national level, resulting in an engaged and growing membership.
* **GOAL 2:** CDM, CFPPs are recognized as the experts in foodservice management and food safety. The credential is required in regulations and supported by employers and other stakeholders.
* **GOAL 3:** ANFP is a leader in creating and curating resources to elevate the food and nutrition industry.
* **GOAL 4:** ANFP is a leader in innovation and continuously evolves to meet the needs of its stakeholders and members.
* **GOAL 5:** ANFP, as an organization and community, organically fosters a safe environment of diversity, equity and inclusion through the actions of members and stakeholders.

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**PPT SLIDE 18**

Our Professional Development department is always looking to offer valuable CE opportunities in various formats and on topics covering all CDM, CFPP competencies.

**PPT SLIDE 19**

* A new recertification bundle was released in February of 2023. This bundle consists of 9 online courses that includes topics across all 5 of our domains and is worth 45 hours. The completion of the courses in this bundle allows individuals to receive all their hours needed for recertification.
* Additionally, we have added a new course targeted for those individuals new to the profession or those who may need a refresher.  This course directs learners to helpful resources and addresses requirements to maintain their credential.

**PPT SLIDE 20**

* Remember to check out the Discounted CE page found under the Education tab on our website. This page lists the monthly CE specials, Free CE opportunities and any new offerings to meet your learning goals.

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**PPT SLIDE 21**

On the general member services front, we have some updates.

**PPT SLIDE 20**

* If you haven’t experienced ANFPtv, visit the site to see all the content you have access to! This video platform serves as a resource for members to access an extensive video library containing educational content such as webinars and Edge CE Articles, how-to-videos, member interviews, sessions from ANFP’s Annual Conference & Expo, Industry Insights, and much more.

This video library is exciting and free to ANFP members. It will not only help you further your education and industry knowledge but increase the value of your membership with ANFP.

**PPT SLIDE 23**

* ANFP has ongoing recognition initiatives as well. They include Pride in Foodservice Week, Member Appreciation Week, and Volunteer Appreciation Week. As you saw earlier, we also now celebrate National CDM, CFPP Day of the Year in November. Please check the website for exact dates.

**PPT SLIDE 24**

* *Nutrition & Foodservice Edge* magazine is read by more than 27,300 nutrition and foodservice professionals nationwide, plus thousands of others allied with the foodservice industry. Edge is one of ANFP’s most popular benefits and is produced six times a year. Edge is now sent digitally, e-mailed to membership and the archive is made though ANFP’s online member community, ANFPConnect. Individuals can still opt-in to the print issue for free by visiting the ANFP Marketplace.
* In addition, Edge Express is delivered in months that there is no print issue and offers a CE article to members along with relevant industry news.

**PPT SLIDE 25**

* ANFP has created a new webpage that offers members the opportunity to learn more about volunteering. Members can contact ANFP to learn more about the annual call for volunteers as well as chapter volunteer opportunities. And don’t forget, members can earn CEs through volunteer work.

**PPT SLIDE 26**

* ANFPConnect, our online Member Community, received an upgraded, revised look and feel this Spring. The new look-and-feel is more user friendly and makes it easier to find what you are looking for. More than 14,000 ANFP members have signed up, and if you haven’t done so, be sure to check this out. Members can give and seek advice on the Open Forum, which has more than 39,000 total posts.
* In addition, ANFP’s Job Board allows you to access career resources; as well as apply and post open positions. The job board is located within ANFPConnect.

**PPT SLIDE 27**

As an ANFP member, you have access to exclusive savings on health insurance, travel, and more with ANFP’s Membership Discount Programs. Visit the ANFP website at [http://www.anfponline.org](http://www.anfponline.org/) and look under the Resources tab to access your savings. ANFP members are also able to earn savings through the free Real Rewards Café program.

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**PPT SLIDE 28**

ANFP recognizes members and CDM, CFPPs in several ways

* ACE awards present an opportunity to showcase your accomplishments, a colleague, or a company that demonstrates excellence! Individual recipients of the national awards will receive a free registration and be recognized at the corresponding event. Member and non-members are eligible for several ACE awards including the CDM Spotlight, Dining Distinction, Legacy award and many more.
* One of the many ways ANFP likes to recognize our members is presenting an award for CDM, CFPP of the Month. ANFP recognizes a CDM, CFPP each month who has incorporated an innovative program or operational change in their facility/organization that has received positive results for the facility, staff, or residents. We encourage members to Nominate themselves or another CDM, CFPP. Other programs include Meet a Member, Career Reflections, My Recipe for Success, and Early Career CDM, CFPPs.
* ANFP also recognizes our dedicated volunteers in our Volunteer of the Month section of the *Volunteer Leader*, the monthly volunteer newsletter. If you or a volunteer would like to be featured, please contact staff to submit your nomination.
* Chapters are also recognized through several awards including communications, government affairs, membership and the coveted Diamond award.
* New Membership Longevity Recognition Program recognizes members continuous membership in 5-year milestone increments after each renewal year completion. Each year in January the website is updated with new names of those that have completed a new milestone.

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**PPT SLIDE 29**

**LIG Insurance Options**

* Another great benefit offered to ANFP members is the LIG Solutions Option. ANFP has partnered with LIG Solutions (LIG) to be able to offer members exclusive health insurance and related coverage options including major medical, Medicare, short-term health plans, vision, dental plans, critical care coverage, disability, LIG Pharmacy Program, life, as well as additional supplemental health and wellness options.

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**PPT SLIDE 30**

**Member Benefits Overview**

* When you quantify the cost and the value of membership, individuals are receiving over $1,400 annually in comparison to cost of annual membership. As you can see, ANFP Membership has a lot to offer. If interested in joining ANFP to access these great benefits be sure to visit the Membership section on our website at [www.ANFPonline.org](http://www.anfponline.org/) or contact us at 1.800.323.1908 and select option 1.

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**PPT SLIDE 31**

Now an update about the Foundation…

**PPT SLIDE 32 Chapter Champion Program & NFEF Awards**

The Foundation continues to work with ANFP chapters to garner financial support for the Member Dues and Certification Fees grant through the Chapter Champion program. All donations received are directed to this restricted grant program and are used during ANFP’s dues season to assist credential holders experiencing financial difficulties that prevent them from paying their annual membership and certification dues.

In 2023, the Foundation received 97 applications from CDM, CFPPs and 15 grants were awarded. As you can see, this leaves NFEF with more applicants than available grants as we are faced with more people in need each year.

The Foundation expanded its reach to now give members attending local meetings an opportunity to support this grant program at the Member Level with donations starting at $1 along with chapters donating at the Chapter Champion Level.

Weather your state supports this grant program as a Chapter or collectively through individual donations from attendees, when they donate $400 or more, the chapter will receive special Chapter Champion recognition! So, how can your chapter support? Please meet with your chapter leaders and consider supporting this program.

I challenge every chapter to support, because together, we can build this fund for the future!

In 2023 NFEF announced Sharon Towers at SouthPark as the recipient of the Foodservice Department of the Year Award.

This award recognizes and honors an entire team for innovative practices and excellence in foodservice management. NFEF was pleased to present this award to a representative from Sharon Towers during the Honors Gala at the Annual Conference & Expo in New Orleans, Louisiana.

**PPT SLIDE 33 NFEF Slide Grant Programs** **and Funds Received**

* During annual dues season, the Foundation awarded (2) ANFP members with membership and certification fees to those who reside or worked in a federally declared disaster areas through the Disaster Relief grant program.
* The Foundation awarded $20,930 to 64 current and aspiring nutrition and foodservice professionals in FY23 and received 1,115 donations from 836 individuals. We thank each of our donors for their support last year!

**PPT SLIDE 34 (4) Corporate Sponsors and Ways to Donate**

* The NFEF Annual Appeal is underway! We would like to take this time to thank our Corporate Sponsors. In FY23, our supporters include Direct Supply, Hormel Health Labs, Performance Foodservice and Sysco. We are very grateful for your continued support because we wouldn’t be here without loyal customers like you.

* Consider supporting the Foundation safely and securely by texting NFEF to 56651, or by making a direct donation on our website at [www.NFEFoundation.org.](http://www.nfefoundation.org/) These donations will directly impact the future nutrition and foodservice professionals through grant opportunities and research, and as mentioned earlier, funds donated to the Chapter Champions program will be allocated to the needs-based Member Dues and Certification Fees Grant Program.

**PPT SLIDE 35**

* As you can see, there is a lot going on with ANFP, the Certifying Board, and our Foundation. I am available to answer your questions or steer you to the appropriate person who can provide you with the information you need.
* I would also like to remind you to keep your ANFP profile up to date. This is important for you so that you receive ANFP’s latest news and to access your many member benefits. If you have questions about your profile, you may contact ANFP using this contact information.
* Thank you for this opportunity to share our latest news and updates, and for your membership and support!